# **BELL POTTER**

Analyst David Coates 612 8224 2887

Authorisation Bradley Watson 618 9326 7672

## Recommendation Buy (unchanged) **Price** \$0.76 Target (12 months) \$1.73 (previously \$1.64)

#### **GICS Sector**

Materials

Expected Return	
Capital growth	128%
Dividend yield	5%
Total expected return	133%
Company Data & Ratios	;
Enterprise value	\$2,755m
Market cap	\$3,257m
Issued capital	4,286m
Free float	54%
Avg. daily val. (52wk)	\$10.9m
12 month price range	\$0.685-\$1.17

Price Performance						
	(1m)	(3m)	(12m)			
Price (A\$)	0.80	0.89	0.82			
Absolute (%)	-4.4	-14.1	-7.3			
Rel market (%)	-3.2	-12.9	-10.8			

#### **Absolute Price**



SOURCE: IRESS

BELL POTTER SECURITIES LIMITED ABN 25 006 390 772 AFSL 243480

# Nickel Industries Ltd (NIC)

Excelsior: production ever upward

## Positive FID for Excelsior Nickel Cobalt project

NIC has reached a positive final investment decision (FID) for the Excelsior Nickel Cobalt (ENC) high pressure acid leach (HPAL) Project in Indonesia. The investment carries a CAPEX guarantee, whereby the total construction costs will not exceed US\$2.3 billion (100% basis). This will cover construction, project commissioning and production ramp-up to nameplate capacity of at least 60ktpa Ni contained. NIC's funding commitment (for its 55% interest) will total US\$1.265 billion over the construction period from 2023 to 2025. The ENC is targeting production of 72ktpa Ni contained across the three major class 1 nickel products, all of which are suitable for use in the electric vehicle (EV) battery market.

### US\$400m debt secured

NIC has also secured financing facilities totalling US\$400m with PT Bank Negara Indonesia (BNI), a tier-1 Indonesian bank. Interest costs, based on current benchmarks, will be ~7.3%-8.8%, which we view as very competitive and a solid endorsement of NIC's assets. On our assumptions, NIC's combined funding sources imply total available liquidity of +US\$2.1 billion over the eight guarters to October 2025 and should comfortably meet NIC's funding commitment to the ENC project.

## Investment thesis – Buy, TP\$1.73/sh (from Buy, \$1.64/sh)

EPS changes in this report are: FY23: 0%, FY24: -8%, FY25: -7%, on higher finance costs. We view this update as an excellent result that is in-line with management's stated objectives, it removes any perceived funding (equity raising) overhang in relation to the ENC and has been achieved on competitive terms with a well-regarded local partner. Attractive project metrics and development timelines have also been confirmed. The ENC is a key plank in NIC's strategy to both grow its production and increase its exposure to low carbon intensity, Class 1 nickel. NIC continues to trade an undemanding EV/EBITDA multiples of 5.7x for CY23 and 4.4x for CY24 (attributable basis). Our NPV-based valuation lifts 5%, to \$1.73/sh. Retain buy.

Year ending 31 December	2022a	2023e	2024e	2025e
Sales (US\$m)	1,217	1,960	2,243	2,462
EBITDA (US\$m)	348	383	504	653
Attributable NPAT (reported) (US\$m)	159	150	218	338
Attributable NPAT (reported) (A\$m)	228	220	312	483
EPS (adjusted) (A¢ps)	8.5	6.3	7.3	11.4
EPS growth (%)	17%	-26%	17%	55%
PER (x)	8.9	12.1	10.4	6.7
FCF Yield (%)	-26%	-11%	-14%	14%
EV/EBITDA (x)	5.1	4.6	3.5	2.7
Dividend (A¢ps)	4.0	4.0	4.0	5.0
Yield (%)	5.3%	5.3%	5.3%	6.6%
Franking (%)	0%	0%	0%	0%
ROE (%)	18%	11%	12%	17%

DISCLAIMER DISCLAIMER: THIS REPORT MUST BE READ WITH THE DISCLAIMER ON PAGE 9 THAT FORMS PART OF IT. DISCLOSURE: BELL POTTER SECURITIES ACTED AS JOINT LEAD MANAGER AND UNDERWRITER TO THE US\$185M INSTITUTIONAL PLACEMENT OF JANUARY 2023 AND RECEIVED FEES FOR THAT SERVICE.

## **Excelsior: production ever upward**

## Positive FID for Excelsior Nickel Cobalt project

NIC has reached a positive final investment decision (FID) for the Excelsior Nickel Cobalt (ENC) high pressure acid leach (HPAL) Project to be constructed within the Indonesia Morowali Industrial Park (IMIP) in Central Sulawesi, Indonesia. The investment carries a CAPEX guarantee, whereby the total construction costs will not exceed US\$2.3 billion (100% basis). This will cover construction, project commissioning and production ramp-up to nameplate capacity of at least 60ktpa Ni contained. NIC's funding commitment (for its 55% interest) will total US\$1.265 billion over the construction period of 2023 to 2025 as outlined in the schedule below. The final (October 2025 payment) is conditional on successful commissioning of Line 1 of the ENC HPAL project.

Date	US\$m	Equity acquired (%)	Cumulative ownership (%)
10 business days from shareholder approval	126.5	5.5	5.5
By 1 January 2024	189.8	8.25	13.75
By 1 April 2024	316.3	13.75	27.5
By 1 October 2024	379.5	16.5	44
By 1 July 2025	126.5	5.5	49.5
By 1 October 2025	126.5	5.5	55
Total	1,265	55.0	

SOURCE: NICKEL INDUSTRIES LTD

The ENC acquisition is subject to shareholder approval before 28 December 2023, planned for an EGM to be held in November 2023. The notice of meeting will include an independent expert's report regarding the ENC acquisition.

### Project details:

The ENC has nameplate capacity of 60ktpa Ni contained but is targeting production of 72ktpa Ni contained, in-line with the actual performance of its sister-project, the Huayue Nickel Cobalt (HNC) HPAL project. The ENC will produce nickel across the three major class 1 nickel products, all of which are suitable for use in the electric vehicle (EV) battery market:

- mixed hydroxide precipitate (MHP);
- nickel sulphate; and:
- nickel cathode.

The ENC Project will benefit from a 15-year corporate income tax holiday (plus 2 years at 50% of the prevailing Indonesian corporate tax rate, which is currently 25%). The ENC incorporates industry best practice tailings storage via dry-stack tailings.

## US\$400m debt secured

NIC has secured financing facilities totalling US\$400m with PT Bank Negara Indonesia (BNI) a tier-1 Indonesian bank, including a US\$50m revolving credit facility (RCF). Interest will be charged at a margin above the Secured Overnight Financing Rate (SOFR, currently  $\sim$ 5.3%), as follows:

- initial 12-month period: 2.00%.
- months 12 -18: 3.00%.
- 18 months onwards: 3.50%.

We view this as an excellent outcome in the current interest rate environment and that the partnership with a major local financial institution is a positive for NIC.

## **BÉLL POTTER**

#### Adequate funding and operating cash flows:

On our assumptions (outlined below), these combined funding sources imply total available liquidity of +US\$2.1 billion over the eight quarters to October 2025 and should comfortably meet NIC's funding commitment to the ENC project. This is based on:

- NIC's last reported cash position of US\$363m (June 30 2023).
- NIC raising US\$600m in September 2023 from United Tractors subsidiary PT Danusa Tambang Nusantara (DTN), now a 19.9% shareholder.
- Our forecast for quarterly attributable EBITDA to average ~US\$95m per quarter for the next four quarters. This is predicated on:
  - Higher production from NIC's increased interest (up from 70% to 80%) in the Oracle Nickel Project (ONI);
  - Improved margins at ONI due to reduced power costs;
  - Increasing production from NIC's 80% owned Hengjaya Mine following the completion of a new haul road direct to the IMIP; and;
  - New, high margin Class 1 nickel production commencing in the September quarter from the Huayue Nickel Cobal HPAL project.

### Changes to our forecasts

With this update we have made no changes to our modelled operating assumptions. We reduce our risk adjustment discount for the ENC from 40% to 30%, update for the acquisition payment schedule and for finance and interest costs of the new debt facility. The net impacts of these updates are summarised in the table below:

Table 2 - Changes to our CY forecasts									
	Previous			New			Change		
Year end 31 December	Dec-23	Dec-24	Dec-25	Dec-23	Dec-24	Dec-25	Dec-23	Dec-24	Dec-25
Prices & currency									
Nickel price (US\$/t)	22,904	20,393	22,080	22,904	20,393	22,080	0%	0%	0%
US\$/A\$	0.68	0.70	0.70	0.68	0.70	0.70	0%	0%	0%
Production & costs									
Ore mined (t)	4,970,588	9,100,000	9,100,000	4,970,588	9,100,000	9,100,000	0%	0%	0%
Nickel in ore (t)	51,553	65,250	65,250	51,553	65,250	65,250	0%	0%	0%
RKEF NPI production (t)	954,297	1,027,615	1,024,615	954,297	1,027,615	1,024,615	0%	0%	0%
Contained nickel (t)	158,559	198,318	197,400	158,559	198,318	197,400	0%	0%	0%
Contained nickel (t, attributable)	102,033	111,054	110,320	102,033	111,054	110,320	0%	0%	0%
Cash costs (US\$/t Ni)	12,454	12,919	13,392	12,454	12,919	13,392	0%	0%	0%
Earnings & valuation									
Revenue (consolidated, US\$m)	1,960	2,243	2,462	1,960	2,243	2,462	0%	0%	0%
EBITDA (consolidated, US\$m)	383	504	653	383	504	653	0%	0%	0%
EBITDA (attributable, US\$m)	331	435	566	331	435	566	0%	0%	0%
NPAT (reported, attributable, US\$m)	150	237	364	150	218	338	0%	-8%	-7%
EPS (reported) (Acps)	6.3	8.0	12.2	6.3	7.3	11.4	0%	-8%	-7%
PER (x)	12.1	9.6	6.2	12.1	10.4	6.7	-	0.8	0.5
EPS growth (%)	-26%	26%	54%	-26%	17%	55%	0%	-10%	1%
DPS (Acps)	4.0	4.0	5.0	4.0	4.0	5.0	0%	0%	0%
Yield	5.3%	5.3%	6.6%	5.3%	5.3%	6.6%	0%	0%	0%
NPV (A\$/sh)	1.35	1.64	1.85	1.47	1.73	1.67	9%	6%	-10%
Price Target (A\$/sh)		1.64			1.73			5%	
SOURCE: COMPANY DATA AND BELL POTTER	SECURITIES ESTIMA	TES							

NIC continues to trade on an undemanding EV/EBITDA multiple of 5.7x for CY23 and 4.4x for CY24 (attributable basis) for a company that is delivering aggressive production growth. NIC's increasing production base is highly sensitive to margin expansion and we see significant potential upside in favourable market conditions.

## **BELL POTTER**

### **Upcoming catalysts**

Upcoming catalysts for NIC include:

- Updates on Nickel Pig Iron (NPI) pricing and market outlook key near-term earnings and cash flow drivers for NIC;
- Ongoing sales of nickel matte production and associated payabilities, giving NIC exposure to the Class 1 nickel market;
- The commencement of Class 1 nickel production from the low carbon intensity HNC HPAL operation in the September 2023 quarter;
- Shareholder approval for and commencement of construction of the ENC HPAL project, in 2HCY23;
- The release of the September 2023 quarterly report, expected in late October;
- Further updates on the production ramp-up of ONI and its associated power station. This is expected to drive production and earnings growth in 2HCY23;
- Progress updates for the Hengjaya Mine, where production ramp-up of limonite nickel ore sales are increasing in 2HCY23 following the completion of the new haul road; and
- Exploration and development updates on the Siduarsi Nickel-Cobalt project in Papua province, Indonesia, for which a maiden Resource is planned for the September 2023 quarter.

## NIC vs the ASX Metals and Mining Index



SOURCE: IRESS

## **Nickel Industries Limited (NIC)**

## Company description: fully integrated NPI producer

Nickel Industries Limited ('Nickel Industries or 'NIC') was formed in 2007 and listed on the ASX in 2018 as Nickel Mines Ltd. Its operations are focused in Indonesia, where it holds an 80% interest four Rotary Kiln Electric Furnace (RKEF) NPI production lines (the two Hengjaya lines and the two Ranger lines), an 80% interest in the Oracle Nickel Project, comprising four new generation RKEF NPI production lines, a 10% interest in the Huayue Nickel Cobalt (HNC) HPAL project and a 55% interest in the Excelsior Nickel Cobalt (ENC) HPAL project which is under construction. All these projects are within the Indonesia Morowali Industrial Park (IMIP), a fully integrated stainless steel production facility in Central Sulawesi, Indonesia and in partnership with Shanghai Decent Investments (SDI) a subsidiary of Tsingshan Group, the world's largest stainless steel producer.

NIC also holds an 80% interest in the Angel Nickel Project, comprising four new generation RKEF NPI production lines currently in production within the Indonesia Weda Bay Industrial Park (IWIP) on Halmahera Island in Indonesia.

NIC also holds an 80% interest in Hengjaya Mine ('HM'), a high-grade, long-life nickel laterite deposit, in close proximity to the IMIP. The HM produces Direct Shipping Ore (DSO), the bulk of which is sold into the IMIP facility.

### Investment thesis - Buy, TP\$1.73/sh (from Buy, \$1.64/sh)

EPS changes in this report are: FY23: 0%, FY24: -8%, FY25: -7%, on higher finance costs. We view this update as an excellent result that is in-line with management's stated objectives, it removes any perceived funding (equity raising) overhang in relation to the ENC and has been achieved on competitive terms with a well-regarded local partner. Attractive project metrics and development timelines have also been confirmed. The ENC is a key plank in NIC's strategy to both grow its production and increase its exposure to low carbon intensity, Class 1 nickel. NIC continues to trade an undemanding EV/EBITDA multiples of 5.7x for CY23 and 4.4x for CY24 (attributable basis). Our NPV-based valuation lifts 5%, to \$1.73/sh. Retain buy.

### Valuation: \$1.73/sh

Our 12-month forward NIC valuation incorporates DCF models of its attributable interests in the Hengjaya laterite nickel ore mine (HM), an 80% interest in the two Hengjaya Nickel RKEF lines and an 80% interest in the two Ranger Nickel RKEF lines.

We have constructed a discounted cash flow (DCF) model for NIC's attributable interest in these RKEF lines that are in production at Tsingshan's IMIP facility and a DCF calculation for NIC's current 80% interest (declining to 49% in 2028) in the Hengjaya laterite nickel ore mine.

We also include a risk-adjusted, NPV-based valuation for NIC's 80% interest in the Angel Nickel Industry (ANI) project, its 80% interest in the Oracle Nickel Project (ONI), its 10% interest in the HNC HPAL plant and a notional value for other exploration and development projects, an estimate of corporate overhead costs and NIC's last reported net cash position. Our valuation is calculated on a fully diluted basis. Following the latest update, our valuation stands at \$1.73/sh.

### Risks

Key risks to our investment case include (but are not limited to):

- Funding and capital management risks: Funding and capital management risks can include access to debt and equity finance, maintaining covenants on debt finance, managing dividend payments and managing debt repayments. Exploration and development companies with no sales revenues are reliant on access to equity markets and debt financing to fund the advancement and development of their projects.
- Operating and development risks: Mining companies' assets are subject to risks associated with their operation and development. Risks for each company can be heightened depending on method of operation (e.g. underground versus open pit mining) or whether it is a single mine company. Development of mining assets may be subject to receiving permits, approvals timelines or weather events, causing delays to commissioning and commercial production.
- COVID-19 risks: Mining companies' rely on freedom of movement of workforces, functioning transport routes, reliable logistics services including road, rail, aviation and ports in order to maintain operations and get their products to market. They also rely on liquid, functioning markets to sell their products. Measures being put in place to combat the COVID-19 pandemic are posing risks to these conditions.
- Operating and capital cost fluctuations: The cost and availability of exploration, development and mining inputs can fluctuate widely and cause significant differences between planned and actual operating and capital costs. Key operating costs are linked to energy and labour costs as well as access to, and availability of, technical skills, operating equipment and consumables.
- Commodity price and exchange rate fluctuations: The future earnings and valuations of exploration, development and producing Resources companies are subject to fluctuations in underlying commodity prices and foreign currency exchange rates.
- Resource growth and mine life extensions: The viability of future operations and the earnings forecasts and valuations reliant upon them may depend upon resource and reserve growth to extend mine lives, which is in turn dependent upon exploration success, of which there are no guarantees.
- Regulatory changes risks: Changes to the regulation of infrastructure and taxation (among other things) can impact the earnings and valuation of mining companies. NIC's assets are located in Sulawesi, Indonesia, which has in the past implemented regulatory changes related to mining project ownership, fiscal terms and mineral export requirements.
- **Geopolitical risks:** Mining companies' assets are subject to geopolitical risks, arising from events in, and outside, the jurisdictions they operate in.
- Sovereign risks: Mining companies' assets are subject to the sovereign risks of the jurisdiction within which they are operating. NIC's assets are in Indonesia, a G20 country with one of the largest economies in SE Asia. Its sovereign debt is rated investment grade by the major ratings agencies.
- Corporate/M&A risks: Risks associated with M&A activity including differences between the entity's and the market's perception of value associated with completed transactions. NIC is the junior partner co-investing in production assets with a large, privately owned Chinese company. The strength and cohesiveness of this relationship over the long term has the potential to both add and reduce value to the partnership. A mitigating factor in this respect has been the +20% holding in NIC equity.

## **Nickel Industries Ltd** as at 11 October 2023

## Recommendation **Price** Target (12 months)

Buy \$0.76 \$1.73

### Table 3 - Financial summary

PROFIT AND LOSS						
Year ending 31 Dec.	Unit	2021a	2022a	2023e	2024e	2025
Revenue	US\$m	645.9	1,217.0	1,959.9	2,243.2	2,462.
Expense	US\$m	(402.7)	(868.9)	(1,576.5)	(1,738.8)	(1,808.9
EBITDA	US\$m	243.2	348.2	383.4	504.4	653.
Depreciation	US\$m	(36.0)	(66.6)	(97.0)	(119.7)	(119.
EBIT	US\$m	207.3	281.6	286.4	384.7	534
Net interest expense	US\$m	(12.7)	(32.8)	(57.0)	(69.6)	(69.
Unrealised gains (Impairments)	US\$m	-				
Other	US\$m	(13.5)	(31.8)	(9.2)	-	
PBT	US\$m	181.0	217.0	220.3	315.0	465
Tax expense	US\$m	(5.1)	(7.7)	(14.4)	(24.8)	(24.
Consolidated profit (loss) for the year	US\$m	176.0	209.4	205.9	290.2	441
Non-Controlling Interest	US\$m	38.0	50.4	56.4	72.0	103
Attributable NPAT (reported)	US\$m	137.9	159.0	149.5	218.2	338
		-				
NPAT (underlying)	US\$m	137.9	159.0	149.5	218.2	338
CASH FLOW						
Year ending 31 Dec.	Unit	2021a	2022a	2023e	2024e	2025
OPERATING CASHFLOW						
Receipts	US\$m	660.9	1,203.3	1,999.6	2,214.9	2,440
Payments	US\$m	(464.0)	(1,079.8)	(1,359.6)	(1,698.2)	(1,791
Tax	US\$m	(8.2)	(58.2)	7.7	(14.4)	(24.
Net interest	US\$m	0.3	1.0	(57.0)	(69.6)	(69.
Other	US\$m	-	(3.3)	(21.2)	-	
Operating cash flow	US\$m	189.0	63.0	569.6	432.6	555
INVESTING CASHFLOW	US\$m	(C E)	(9.4)	(772.9)	(755.2)	(230.
Property, plant and equipment Mine development	US\$m	(6.5) (41.7)	(9.4) (110.4)	(772.9)	(755.2)	(230.
Exploration & evaluation	US\$m	(41.7)	(110.4)			
Other	US\$m	(549.6)	(310.2)	-	-	
Investing cash flow	US\$m	(597.9)	(430.0)	(772.9)	(755.2)	(230.
Free Cash Flow	US\$m	(408.8)	(367.0)	(203.4)	(322.5)	325
FINANCING CASHFLOW						
Share issues/(buy-backs)	US\$m	-	106.0	1,089.9	-	
Debt proceeds	US\$m	320.8	230.3	500.0	250.0	(50
Debt repayments	US\$m	(45.0)	(5.6)	(304.0)	(246.0)	(50.
Distributions to non-controlling interests Dividends	US\$m US\$m	(29.1) (75.1)	(28.1) (72.7)	(15.6) (115.6)	(15.5) (119.0)	(24. (148.
Dividenda			143.3	(113.0) (9.2)	(115.0)	(140.
Other						
Other Financing cash flow	US\$m	25.7 197 3			(130.4)	(222)
Financing cash flow	US\$m <b>US\$m</b>	197.3	373.2	1,145.5	(130.4)	•
Financing cash flow	US\$m				<b>(130.4)</b> (452.9)	•
Financing cash flow Change in cash	US\$m <b>US\$m</b>	197.3	373.2	1,145.5	• •	(222.0 102.
Financing cash flow Change in cash BALANCE SHEET	US\$m <b>US\$m</b> <i>US\$m</i>	<b>197.3</b> (211.5)	<b>373.2</b> 6.2	<b>1,145.5</b> 942.1	(452.9)	102.
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec.	US\$m <b>US\$m</b>	197.3	373.2	1,145.5	• •	•
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS	US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a	373.2 6.2 2022a	1,145.5 942.1 2023e	(452.9) 2024e	102 202
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments	US\$m US\$m US\$m Unit US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9	373.2 6.2 2022a 144.2	<b>1,145.5</b> 942.1 <b>2023e</b> 1,086.3	(452.9) <b>2024e</b> 633.4	102 2025 735
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable	US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1	<b>373.2</b> 6.2 <b>2022a</b> 144.2 235.6	<b>1,145.5</b> 942.1 <b>2023e</b> 1,086.3 196.0	(452.9) 2024e 633.4 224.3	102 202 735 246
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment	US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9	373.2 6.2 2022a 144.2	<b>1,145.5</b> 942.1 <b>2023e</b> 1,086.3	(452.9) <b>2024e</b> 633.4	102 202 735 246
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1	<b>373.2</b> 6.2 <b>2022a</b> 144.2 235.6	<b>1,145.5</b> 942.1 <b>2023e</b> 1,086.3 196.0	(452.9) 2024e 633.4 224.3	102 202 735 246
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1 1,296.3	<b>373.2</b> 6.2 <b>2022a</b> 144.2 235.6 1,922.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0	(452.9) 2024e 633.4 224.3 3,233.5	102 2029 735 246 3,344
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1 1,296.3 - - - 243.4	<b>373.2</b> 6.2 <b>2022a</b> 144.2 235.6	<b>1,145.5</b> 942.1 <b>2023e</b> 1,086.3 196.0	(452.9) 2024e 633.4 224.3	102.
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1 1,296.3	<b>373.2</b> 6.2 <b>2022a</b> 144.2 235.6 1,922.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0	(452.9) 2024e 633.4 224.3 3,233.5	102 202: 735 246 3,344 370
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1 1,296.3 - - - 243.4	373.2 6.2 2022a 144.2 235.6 1,922.1 - - 370.6	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 - - 370.6	(452.9) 2024e 633.4 224.3 3,233.5 - - 370.6	102 202: 735 246 3,344 370
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1 1,296.3 - - - 243.4	373.2 6.2 2022a 144.2 235.6 1,922.1 - - 370.6	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 - - 370.6	(452.9) 2024e 633.4 224.3 3,233.5 - - 370.6	102 2023 735 246 3,344 370 <b>4,696</b>
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1 1,296.3 - - 243.4 <b>1,802.6</b>	373.2 6.2 2022a 144.2 235.6 1,922.1 - - 370.6 <b>2,672.5</b>	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 - - - - - - - - - - - - - - - - - - -	(452.9) 2024e 633.4 224.3 3,233.5 370.6 4,461.8	102 202: 735 246 3,344 370 4,696 452
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	<b>197.3</b> (211.5) <b>2021a</b> 137.9 125.1 1,296.3 - - 243.4 <b>1,802.6</b> 55.7 7.6	373.2 6.2 2022a 144.2 235.6 1,922.1 370.6 2,672.5 177.2 21.2	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 370.6 4,250.9 394.1 14.4	(452.9) 2024e 633.4 224.3 3,233.5	102 202: 735 246 3,344 370 4,696 452 24
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABLITIES Accounts payable Income tax payable Borrowings	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1,296.3	373.2 6.2 2022a 144.2 235.6 1,922.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 - - 370.6 4,250.9 394.1	(452.9) 2024e 633.4 224.3 3,233.5 - 370.6 4,461.8 434.7 24.8 767.1	102 2023 735 246 3,344 370 4,696 452 24 717
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Borrowings Other	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1,296.3 243.4 1,802.6 55.7 7.6 327.6 81.7	373.2 6.2 2022a 144.2 235.6 1,922.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 2,598.0 370.6 4,250.9 394.1 14.4 763.1 100.3	(452.9) 2024e 633.4 224.3 3,233.5 - - - - - - - - - - - - - - - - - - -	102 2023 735 246 3,344 370 4,696 452 24 717 100
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Borrowings Other Total liabilities	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1,296.3	373.2 6.2 2022a 144.2 235.6 1,922.1 370.6 2,672.5 177.2 21.2 2559.3	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 - 370.6 4,250.9 394.1 14.4 763.1	(452.9) 2024e 633.4 224.3 3,233.5 - - - - - - - - - - - - -	102 2029 735 246 3,344
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Borrowings Other Total liabilities SHAREHOLDER'S EQUITY	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1,296.3	373.2 6.2 2022a 144.2 235.6 1,922.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 370.6 4,250.9 394.1 14.4 763.1 100.3 1,271.8	(452.9) 2024e 633.4 224.3 3,233.5 370.6 4,461.8 434.7 24.8 767.1 100.3 1,326.8	102 735 246 3,344 370 <b>4,696</b> 452 24 717 100 <b>1,293</b>
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Income tax payable Borrowings Other Total liabilities SHAREHOLDER'S EQUITY Share capital	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1,296.3 243.4 1,802.6 55.7 7.6 327.6 81.7 472.7 732.9	373.2 6.2 2022a 144.2 235.6 1,922.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 2,598.0 370.6 4,250.9 394.1 14.4 763.1 100.3 1,271.8 2,032.4	(452.9) 2024e 633.4 224.3 3,233.5 - 370.6 4,461.8 434.7 24.8 767.1 100.3 1,326.8 2,032.4	102 202: 735 246 3,344 370 4,696 452 24 717 100 1,293 2,032
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Borrowings Other Total liabilities SHAREHOLDER'S EQUITY Share capital Reserves	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1.296.3 243.4 1,802.6 55.7 7.6 327.6 81.7 77.6 327.6 81.7 77.2 9 44.7	373.2 6.2 2022a 144.2 235.6 1,922.1 370.6 2,672.5 177.2 21.2 559.3 100.3 858.0 942.4 19.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 370.6 4,250.9 394.1 14.4 763.1 100.3 1,271.8 2,032.4 19.1	(452.9) 2024e 633.4 224.3 3,233.5 370.6 4,461.8 434.7 24.8 767.1 100.3 1,326.8 2,032.4 19.1	102 735 246 3,344 370 <b>4,696</b> 452 24 717 100 <b>1,293</b> 2,032 19
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Income tax payable Borrowings Other Total liabilities SHAREHOLDER'S EQUITY Share capital Reserves Retained earnings	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1,296.3 - - 243.4 1,802.6 81.7 472.7 73.6 81.7 472.7 732.9 44.7 250.8	373.2 6.2 2022a 144.2 235.6 1,922.1 370.6 <b>2,672.5</b> 177.2 21.2 559.3 100.3 <b>858.0</b> 942.4 19.1 337.0	1,145.5 942.1 2023e 1,086.3 196.0 2,596.0 2,596.0 370.6 4,250.9 394.1 14.4 763.1 100.3 1,271.8 2,032.4 19.1 370.9	(452.9) 2024e 633.4 224.3 3,233.5 370.6 4,461.8 767.1 100.3 1,326.8 2,032.4 19.1 470.2	102 2023 735 246 3,344 370 4,696 452 244 717 100 1,293 2,032 19 659
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Income tax payable Borrowings Other Total liabilities SHAREHOLDER'S EQUITY Share capital Reserves Retained earnings Total equity to NIC holders	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1,296.3 243.4 1,802.6 55.7 7.6 81.7 472.7 732.9 44.7 250.8 1,028.4	373.2 6.2 2022a 144.2 235.6 1,922.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 2,598.0 370.6 4,250.9 394.1 14.4 763.1 100.3 1,271.8 2,032.4 19.1 370.9 2,422.4	(452.9) 2024e 633.4 224.3 3,233.5 370.6 4,461.8 434.7 24.8 767.1 100.3 1,326.8 2,032.4 19.1 470.2 2,521.7	102 2024 735 246 3,344 370 4,696 452 24 717 100 1,293 2,032 19 659 2,711
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Borrowings Other Total liabilities SHAREHOLDER'S EQUITY Share capital Reserves Retained earnings Total equity to NIC holders Non-controlling interest	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1.296.3 243.4 1,802.6 55.7 7.6 327.6 81.7 732.9 44.7 732.9 44.7 732.9 44.7 250.8 1,028.4 301.5	373.2 6.2 2022a 144.2 235.6 1,922.1 370.6 2,672.5 177.2 21.2 559.3 100.3 858.0 942.4 19.1 337.0 1,236.6 515.9	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 370.6 4,250.9 394.1 14.4 763.1 100.3 1,271.8 2,032.4 19.1 370.9 2,422.4 556.7	2024e 633.4 2243 3,233.5 370.6 4,461.8 434.7 24.8 767.1 100.3 1,326.8 2,032.4 19.1 470.2 2,521.7 613.3	102 2023 735 246 3,344 370 4,696 452 24 717 100 1,293 2,032 19 9659 2,711 692
Financing cash flow Change in cash BALANCE SHEET Year ending 31 Dec. ASSETS Cash & short term investments Accounts receivable Property, plant & equipment Mine development expenditure Exploration & evaluation Other Total assets LIABILITIES Accounts payable Income tax payable Income tax payable Borrowings Other Total liabilities SHAREHOLDER'S EQUITY Share capital Reserves Retained earnings Total equity to NIC holders	US\$m US\$m US\$m US\$m US\$m US\$m US\$m US\$m	197.3 (211.5) 2021a 137.9 125.1 1,296.3 243.4 1,802.6 55.7 7.6 81.7 472.7 732.9 44.7 250.8 1,028.4	373.2 6.2 2022a 144.2 235.6 1,922.1	1,145.5 942.1 2023e 1,086.3 196.0 2,598.0 2,598.0 370.6 4,250.9 394.1 14.4 763.1 100.3 1,271.8 2,032.4 19.1 370.9 2,422.4	(452.9) 2024e 633.4 224.3 3,233.5 370.6 4,461.8 434.7 24.8 767.1 100.3 1,326.8 2,032.4 19.1 470.2 2,521.7	102 2022 735 246 3,344 370 4,696 452 24 717 100 1,293 2,032 19 659 2,711

	<i>-</i> /				1.70	
FINANCIAL RATIOS						
Year ending 31 Dec.	Unit	2021a	2022a	2023e	2024e	2025
VALUATION						
Attributable NPAT	US\$m	137.9	159.0	149.5	218.2	338.
Attributable NPAT	A\$m	183.6	228.3	219.7	311.7	483.
Reported EPS	USc/sh	5.5	5.9	4.3	5.1	8.
Reported EPS	Ac/sh	7.3	8.5	6.3	7.3	11.4
Adjusted EPS	Ac/sh	7.3	8.5	6.3	7.3	11.4
EPS growth	%	-11%	17%	-26%	17%	55%
PER <sup>1</sup>	x	10.4x	8.9x	12.1x	10.4x	6.7
DPS	Ac/sh	4.0	4.0	4.0	4.0	5.0
Franking	%	0%	0%	0%	0%	0%
Yield	%	5.3%	5.3%	5.3%	5.3%	6.6%
	Ac/sh	(21.6)				10.9
FCF/share FCF yield			(19.7)	(8.6)	(10.8)	
,	%	-28%	-26%	-11%	-14%	149
P/FCFPS	x	-3.5x	-3.9x	-8.9x	-7.0x	7.0
EV/EBITDA	x	7.3x	5.1x	4.6x	3.5x	2.7
EBITDA margin	%	38%	29%	20%	22%	279
EBIT margin	%	32%	23%	15%	17%	22%
Return on assets	%	12%	9%	6%	7%	10%
Return on equity	%	18%	18%	11%	12%	179
LIQUIDITY & LEVERAGE						
Net debt (cash)	\$m	190	415	(323)	134	(19
ND / E	%	18%	32%	-13%	5%	-19
ND / (ND + E)	%	16%	24%	-15%	5%	-19
Attr. EBITDA / Interest	x	15.7x	8.4x	5.8x	6.2x	8.2
ATTRIBUTABLE DATA - NICKEL	MINES LTD					
Year ending 31 Dec.	Unit	2021a	2022a	2023e	2024e	2025
Revenues	: US\$m	578.8	1,070.6	1,732.2	2,019.6	2,197.
EBITDA	US\$m	199.2	273.9	330.7	435.2	565.
NPAT	US\$m	137.9	159.0	149.5	218.2	338.
Net distributable cash flow EV/EBITDA	US\$m	(190.4) 10.4	5.6 7.0	847.9 5.7	(407.7) 4.4	92.0 3.4
PER	x	10.4	8.9	12.1	10.4	6.1
P/FCF	x	nm	nm	nm	nm	24.6
Measured Indicated				20.000 109.000	1.30% 1.30%	260,00 1,417,00
Inferred				56.000	1.30%	728,00
Total				185.000	1.30%	2,405,00
ASSUMPTIONS - Prices	Unit	2021a	20222	20220	20240	2025
Year ending 31 Dec. (avg)	Unit	2021a	2022a	2023e	2024e	2025
Nickel	US\$/lb	\$8.37	\$12.17	\$10.39	\$9.25	\$10.0
Nickel	US\$/t	\$18,460	\$26,819	\$22,904	\$20,393	\$22,08
Currency	000/1	φ10, <del>4</del> 00	φ20,013	φ22,304	φ20,000	φ22,00
AUD:USD		0.75	0.70	0.68	0.70	0.7
A0D.03D		0.75	0.70	0.00	0.70	0.7
ASSUMPTIONS - Production & co	osts					
Year ending 31 Dec.	Unit	2021a	2022a	2023e	2024e	2025
Hengjaya Mine		1				
Ore mined	wmt	2,169,972	3,782,554	4,970,588	9,100,000	9 100 00
Ore grade	% Ni	1.8%	1.7%	1.5%	1.5%	1.5%
Nickel in ore	t Ni	38,165	45,838	51,553	65,250	65,25
Nickel in ore (attributable)	t Ni	30,532	36,670	41,243	52,200	52,20
RKEF + HPAL ops		00,002	00,070	41,240	52,200	52,20
		200 250	500 107	054 007	1 007 615	1 004 61
NPI production	t	298,352	509,127		1,027,615	
Contained nickel (100%)	t Ni	40,411	70,079	158,559		197,40
Contained nickel (attributable) Costs	t Ni	32,329	55,993	102,033	111,054	110,32
Cash costs	US\$/t Ni	\$10,106	\$13,387	\$12,454		\$13,39
All-in-Costs (AIC)	US\$/t Ni	\$10,225	\$13,483	\$12,549	\$12,997	\$13,47
/ALUATION						
Ordinary shares (m)						4,285.
Options in the money (m)						,
Fotol observe diluted (m)						4,285.
Valuation		rrent	+12 m		+24 m	
Sum of the parts	٨¢m		A\$m	A\$/sh		A\$/sl
MIP RKEF (NPV12)	1,511.7					0.3
ANI RKEF (NPV12)	1,553.8		1,617.9	0.38		0.3
ONI RKEF (NPV12)	827.8		1,554.2	0.36		0.4
Hengjaya Mine (NPV12)	279.0		313.6	0.07	310.2	0.4
HNC HPAL (NPV12)	178.2		562.3	0.13	572.2	0.0
					5/22	U.1;

Shares on issue	m	4,285.8
Other	m	0.0
Total shares on issue	m	4,285.8
Share price	A\$/sh	0.760
Market capitalisation	A\$m	3,257.2
Net cash	A\$m	501.8
Enterprise value (undiluted)	A\$m	2,755.4
Options outstanding (m)	m	0.0
Options (in the money)	m	0.0
Issued shares (diluted for options)	m	4,285.8
Market capitalisation (diluted)	A\$m	3,257.2
Net cash + options	A\$m	501.8
Enterprise value (diluted)	A\$m	2,755.4

MAJOR SHAREHOLDERS		
Shareholder	%	m
Shanghai Decent (SDI)	22.7%	972.8
PT United Tractors (conditional placement)	20.0%	857.0
Tanito Group (PT Karunia)	10.5%	451.4
L1 Capital	5.7%	245.9
BlackRock Investment Management	5.1%	217.1

VA Or Op To Va Su AN ON He HNC HPAL (NPV12) 178.2 2,164.8 0.04 562.3 0.13 572.2 0.13 0.04 0.51 0.06 2,164.8 270.0 0.51 0.06 2,164.8 270.0 0.51 0.06 ENC HPAL (NPV12) 270.0 Other exploration Corporate overheads Subtotal (EV) (980.5) 5,804.9 (0.23) 1.35 (1,073.7) 6,919.5 (0.25) 1.61 (1,170.1) 7,292.4 (0.27) 1.70 Net cash (debt) Total (undiluted) 501.8 6,306.6 0.12 1.73 (133.7) **7,158.8** (0.03) **1.67** 0.12 501.8 7,421.2 1.47 Dilutive effect of options Add cash from options Total (diluted) 6,306.6 1.47 7,421.2 1.73 7,158.8 1.67

SOURCE: BELL POTTER SECURITIES ESTIMATES

## **BELL POTTER**

#### **Recommendation structure**

**Buy:** Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

**Hold:** Expect total return between - 5% and 15% on a 12 month view

Sell: Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

Such investments may carry an exceptionally high level of capital risk and volatility of returns.

#### **Research Team**

Staff Member	Title/Sector	Phone	@bellpotter.com.au
Chris Savage	Head of Research/Industrials	612 8224 2835	csavage
Analysts			
John Hester	Healthcare	612 8224 2871	jhester
Anubhav Saxena	Healthcare	612 8224 2846	asaxena
Thomas Wakim	Healthcare	612 8224 2815	twakim
Michael Ardrey	Industrials	613 9256 8782	mardrey
Marcus Barnard	Industrials	618 9326 7673	mbarnard
Sam Brandwood	Industrials	612 8224 2850	sbrandwood
Olivia Hagglund	Industrials	612 8224 2813	ohagglund
Joseph House	Industrials	613 9325 1624	jhouse
Daniel Laing	Industrials	612 8224 2886	dlaing
Hayden Nicholson	Industrials	613 92351757	hnicholson
Chami Ratnapala	Industrials	612 8224 2845	cratnapala
Jonathan Snape	Industrials	613 9235 1601	jsnape
Regan Burrows	Resources	618 9236 7677	rburrows
David Coates	Resources	612 8224 2887	dcoates
Stuart Howe	Resources	613 9325 1856	showe
Brad Watson	Resources	618 9326 7672	bwatson
James Williamson	Resources	613 9235 1692	jwilliamson
Associates			
Connor Eldridge	Associate Analyst	612 8224 2893	celdridge
Baxter Kirk	Associate Analyst	613 9235 1625	bkirk
Ritesh Varma	Associate Analyst	613 9235 1658	rvarma

#### **Research Coverage & Policies**

For Bell Potter Securities' Research Coverage Decision Making Process and Research Independence Policy please refer to our company website: <u>https://bellpotter.com.au/research-independence-policy/</u>.

#### Authoring Research Analyst's Certification

The Authoring Research Analyst is responsible for the content of this Research Report, and, certifies that with respect to each security that the Analyst covered in this Report (1) all the views expressed accurately reflect the Analyst's personal views about those securities and were prepared in an independent manner and (2) no part of the Analyst's compensation was, is or will be, directly or indirectly, related to specific recommendations or views expressed by that Research Analyst in the Research Report.

#### **Research Analyst's Compensation**

Research Analyst's compensation is determined by Bell Potter Securities Research Management and Bell Potter Securities' Senior Management and is based upon activities and services intended to benefit the investor clients of Bell Potter Securities Ltd. Compensation is not linked to specific transactions or recommendations. Like all Company employees Research Analysts receive compensation that is impacted by overall Company profitability.

#### Prices

The Price appearing in the Recommendation panel on page 1 of the Research Report is the Closing Price on the Date of the Research Report (appearing in the top right hand corner of page 1 of the Research Report), unless a before midday (am) time appears below the Date of the Research Report in which case the Price appearing in the Recommendation panel will be the Closing Price on the business day prior to the Date of the Research Report.

#### Availability

The completion and first dissemination of a Recommendation made within a Research Report are shortly after the close of the Market on the Date of the Research Report, unless a before midday (am) time appears below the Date of the Research Report in which case the Research Report will be completed and first disseminated shortly after that am time

Disclosure: Bell Potter Securities acted as Joint Lead Manager and Underwriter to the US\$185m Institutional Placement of January 2023 and received fees for that service.

#### Dissemination

Bell Potter generally disseminates its Research to the Company's Institutional and Private Clients via both proprietary and non-proprietary electronic distribution platforms. Certain Research may be disseminated only via the Company's proprietary distribution platforms; however such Research will not contain changes to earnings forecasts, target price, investment or risk rating or investment thesis or be otherwise inconsistent with the Author's previously published Research. Certain Research is made available only to institutional investors to satisfy regulatory requirements. Individual Bell Potter Research Analysts may also opt to circulate published Research to one or more Clients by email; such email distribution is discretionary and is done only after the Research has been disseminated. The level and types of service provided by Bell Potter Research Analysts to Clients may vary depending on various factors such as the Client's individual preferences as to frequency and manner of receiving communications from Analysts, the Client's risk profile and investment focus and perspective (e.g. market-wide, sector specific long term and short term etc.) the size and scope of the overall Client relationship with the Company and legal and regulatory constraints.

## **BÉLL POTTER**

#### Disclaimers

This Research Report is a private communication to Clients and is not intended for public circulation or for the use of any third party, without the prior written approval of Bell Potter Securities Limited.

The Research Report is for informational purposes only and is not intended as an offer or solicitation for the purpose of sale of a security. Any decision to purchase securities mentioned in the Report must take into account existing public information on such security or any registered prospectus.

This is general investment advice only and does not constitute personal advice to any person. Because this Research Report has been prepared without consideration of any specific client's financial situation, particular needs and investment objectives ('relevant personal circumstances'), a Bell Potter Securities Limited Broker (or the financial services licensee, or the representative of such licensee, who has provided you with this report by arrangement with Bell Potter Securities Limited) should be made aware of your relevant personal circumstances and consulted before any investment decision is made on the basis of this Research Report.

While this Research Report is based on information from sources which are considered reliable, Bell Potter Securities Limited has not verified independently the information contained in this document and Bell Potter Securities Limited and its directors, employees and consultants do not represent, warrant or guarantee expressly or impliedly, that the information contained in this Research Report is complete or accurate.

Nor does Bell Potter Securities Limited accept any responsibility for updating any advice, views, opinions or recommendations contained in this Research Report or for correcting any error or omission which may have become apparent after the Research Report has been issued.

Bell Potter Securities Research Department has received assistance from the Company referred to in this Research Report including but not limited to discussions with management of the Company. Bell Potter Securities Policy prohibits Research Analysts sending draft Recommendations, Valuations and Price Targets to subject companies. However, it should be presumed that the Author of the Research Report has had discussions with the subject Company to ensure factual accuracy prior to publication.

All opinions, projections and estimates constitute the judgement of the Author as of the Date of the Research Report and these, plus any other information contained in the Research Report, are subject to change without notice. Prices and availability of financial instruments also are subject to change without notice.

Notwithstanding other departments within Bell Potter Securities Limited advising the subject Company, information obtained in such role is not used in the preparation of the Research Report.

Although Bell Potter Research does not set a predetermined frequency for publication, if the Research Report is a fundamental equity research report it is the intention of Bell Potter Research to provide research coverage of the covered issuers, including in response to news affecting the issuer. For non-fundamental Research Reports, Bell Potter Research may not provide regular updates to the views, recommendations and facts included in the reports.

Notwithstanding that Bell Potter maintains coverage on, makes recommendations concerning or discusses issuers, Bell Potter Research may be periodically restricted from referencing certain Issuers due to legal or policy reasons. Where the component of a published trade idea is subject to a restriction, the trade idea will be removed from any list of open trade ideas included in the Research Report. Upon lifting of the restriction, the trade idea will either be re-instated in the open trade ideas list if the Analyst continues to support it or it will be officially closed.

Bell Potter Research may provide different research products and services to different classes of clients (for example based upon longterm or short term investment horizons) that may lead to differing conclusions or recommendations that could impact the price of a security contrary to the recommendations in the alternative Research Report, provided each is consistent with the rating system for each respective Research Report.

Except in so far as liability under any statute cannot be excluded, Bell Potter Securities Limited and its directors, employees and consultants do not accept any liability (whether arising in contract, in tort or negligence or otherwise) for any error or omission in the document or for any resulting loss or damage (whether direct, indirect, consequential or otherwise) suffered by the recipient of the document or any other person.

In the USA and the UK this Research Report is only for institutional investors. It is not for release, publication or distribution in whole or in part in the two specified countries. In Hong Kong this Research Report is being distributed by Bell Potter Securities (HK) Limited which is licensed and regulated by the Securities and Futures Commission, Hong Kong. In the United States this Research Report is being distributed by Bell Potter Securities (US) LLC which is a registered broker-dealer and member of FINRA. Any person receiving this Research Report from Bell Potter Securities (US) LLC and wishing to transact in any security described herein should do so with Bell Potter Securities (US) LLC.

#### **Bell Potter Securities Limited**

ABN 25 006 390 772 Level 29, 101 Collins Street Melbourne, Victoria, 3000 Telephone +61 3 9256 8700 www.bellpotter.com.au Bell Potter Securities (HK) Limited Room 1601, 16/F Prosperity Tower, 39 Queens Road Central, Hong Kong, 0000 Telephone +852 3750 8400

#### Bell Potter Securities (US) LLC Floor 39 444 Madison Avenue, New York NY 10022, U.S.A Telephone +1 917 819 1410

Bell Potter Securities (UK) Limited 16 Berkeley Street London, England W1J 8DZ, United Kingdom Telephone +44 7734 2929

## **BÉLL POTTER**