

Analyst

David Coates 612 8224 2887

Authorisation

Stuart Howe 613 9235 1856

Nickel Mines Ltd (NIC)

Poised for growth

Recommendation

Buy (unchanged)

Price

\$1.45

Target (12 months)

\$1.76 (previously \$1.83)

GICS Sector

Materials

Expected Return

| | |
|-----------------------|-------|
| Capital growth | 21.4% |
| Dividend yield | 4.1% |
| Total expected return | 25.5% |

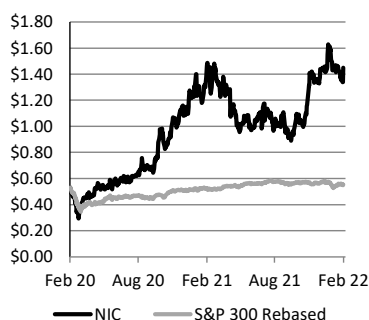
Company Data & Ratios

| | |
|------------------------|-----------------------|
| Enterprise value | \$3,916m |
| Market cap | \$3,804m |
| Issued capital | 2,623m |
| Free float | 77% |
| Avg. daily val. (52wk) | \$14.6m |
| 12 month price range | \$0.885-\$1.65 |

Price Performance

| | (1m) | (3m) | (12m) |
|----------------|------|------|-------|
| Price (A\$) | 1.59 | 1.17 | 1.31 |
| Absolute (%) | -8.8 | 24.5 | 11.1 |
| Rel market (%) | -6.8 | 27.1 | 6.3 |

Absolute Price



SOURCE: IRESS

CY21 Financial result

For CY21, NIC reported revenue of US\$646m (vs BPe \$644m), consolidated EBITDA of US\$243m (vs BPe \$250m), consolidated NPAT of US\$176m (vs BPe \$197m) and attributable NPAT of US\$138m (vs BPe US\$155m). The main differences between the reported results and our forecasts were higher corporate costs, the commencement of withholding tax payments on repatriated funds (post the exhaustion of capital investment and debt shields) and slightly higher financing costs. NIC declared a final dividend of A2cps for total CY21 dividends of A4cps (vs BPe A4cps for the full year). NIC ended CY21 with cash of US\$138m and gross debt of US\$325m in Senior Secured Notes, for net debt of US\$187m and net gearing of 15.6%. In our view this leaves capacity for further drawdown, to provide balance sheet flexibility through the acquisition stage of the Oracle Nickel Project (ONI), completing in 1QCY23.

Solid result and poised for growth

This is a good result, covering the second full year of ramped-up production at the Hengjaya and Ranger Nickel RKEF lines within the Indonesia Morowali Industrial Park (IMIP). Year-on-year (yoy) attributable earnings growth of 25% was achieved on an increased equity interest, for 6% higher attributable production. The operational performance delivered earnings and dividends growth while maintaining strong margins (~36% EBITDA margin and ~27% NPAT margin) in a rising cost environment. CY21 earnings translated to attributable EPS of US5.8cps (A7.3cps) and a trailing P/E ratio of 19.9x. This compares with a forward P/E ratio of 10.9x and 5.9x for CY22 and CY23 respectively. In our view this multiple is illustrative of the share price growth potential for NIC as it aggressively lifts production and earnings.

Investment thesis – Buy, TP\$1.76/sh (from \$1.83/sh)

Our EPS forecasts are lowered 9% and 8% for FY22 and FY23 respectively on a combination of higher corporate and administration costs and the updated withholding tax payments. We continue to forecast aggressive EPS growth of 82% and 85% for FY22 and FY23 and we retain our Buy recommendation.

Earnings Forecast

| Year ending 31 December | 2021a | 2022e | 2023e | 2024e |
|--------------------------------------|-------|-------|-------|-------|
| Sales (US\$m) | 646 | 1,149 | 1,681 | 1,917 |
| EBITDA (US\$m) | 243 | 463 | 838 | 914 |
| Attributable NPAT (reported) (US\$m) | 138 | 255 | 492 | 534 |
| Attributable NPAT (reported) (A\$m) | 184 | 349 | 674 | 732 |
| EPS (adjusted) (Acps) | 7.3 | 13.3 | 24.6 | 26.7 |
| EPS growth (%) | -11% | 82% | 85% | 9% |
| PER (x) 1 | 19.9 | 10.9 | 5.9 | 5.4 |
| FCF Yield (%) 1 | -15% | 4% | 24% | 29% |
| EV/EBITDA (x) 1 | 11.6 | 6.1 | 3.4 | 3.1 |
| Dividend (Acps) | 4.0 | 6.0 | 10.0 | 11.0 |
| Yield (%) | 2.8% | 4.1% | 6.9% | 7.6% |
| Franking (%) | 0% | 0% | 0% | 0% |
| ROE (%) 1 | 18% | 28% | 42% | 38% |

SOURCE: BELL POTTER SECURITIES ESTIMATES

Poised for growth

CY21 Financial result

NIC reported its CY21 full year financial results, which covers the second full year of ramped up production at the Hengjaya and Ranger Nickel RKEF lines within the Indonesia Morowali Industrial Park (IMIP). Year-on-year (yoy) attributable earnings growth of 25% was achieved on increased equity interest, for 6% higher attributable production. Rising costs were offset by rising nickel pig iron (NPI) prices, enabling margins to be maintained.

For CY21, NIC reported revenue of US\$646m (vs BPe \$644m), consolidated EBITDA of US\$243m (vs BPe \$250m), consolidated NPAT of US\$176m (vs BPe \$197m) and attributable NPAT of US\$138m (vs BPe US\$155m). The main differences between the reported results and our forecasts were higher corporate costs, the commencement of withholding tax payments on repatriated funds (post the exhaustion of capital investment and debt shields) and slightly higher financing costs. NIC declared a final dividend of A2cps for total CY21 dividends of A4cps (vs BPe A4cps for the full year).

CY21 earnings translated to attributable EPS of US5.8cps (A7.3cps) and a trailing P/E ratio of 19.9x. This compares with a forward P/E ratio of 10.9x and 5.9x for CY22 and CY23 respectively. In our view this multiple is illustrative of the share price growth potential for NIC as it aggressively lifts production and earnings over those periods.

NIC ended CY21 with cash of US\$138m and gross debt of US\$325m in Senior Secured Notes, for net debt of US\$187m and net gearing of 15.6%. In our view this leaves capacity for further drawdown, to provide balance sheet flexibility through the acquisition stage of the Oracle Nickel Project (ONI), completing in the March quarter CY23.

Table 1 - NIC financial result summary

| Financials (Consolidated basis) | Dec-19 Actual (6 months) | Dec-20 Actual (12 months) | Dec-21 Actual (12 months) | Dec-21 BPe (12 months) | Variance vs BPe | Variance vs pcp |
|----------------------------------|--------------------------------|---------------------------------|---------------------------------|------------------------------|--------------------|--------------------|
| Revenue (US\$m) | 236.1 | 523.5 | 645.9 | 644.4 | 0% | 23% |
| EBITDA (US\$m) | 97.2 | 194.5 | 243.2 | 250.2 | -3% | 25% |
| NPAT consolidated (US\$m) | 91.3 | 153.7 | 176.0 | 197.3 | -11% | 14% |
| NPAT attributable (US\$m) | 49.1 | 110.6 | 137.9 | 154.7 | -11% | 25% |
| EPS attributable (Ac/sh) | 5.1 | 8.2 | 7.3 | 8.2 | -11% | -11% |
| Dividend (Ac/sh) | 0.000 | 0.030 | 0.040 | 0.040 | 0% | 33% |
| Free cash flow (US\$m) | 14.44 | -34.45 | -408.83 | -236.0 | 73% | 1087% |
| Cash balance (US\$m) | 49.8 | 351.4 | 137.9 | 137.0 | 1% | -61% |
| Debt (US\$m) | 65.0 | 45.0 | 327.6 | 337.9 | -3% | 628% |
| Production, costs, prices | | | | | | |
| Ni in NPI (t, Consolidated) | 20,988 | 43,622 | 40,411 | 40,411 | 0% | -7% |
| Ni in NPI (t, Attributable) | 11,742 | 30,619 | 32,329 | 32,329 | 0% | 6% |
| AIC (US\$/t) | \$7,804 | \$7,414 | \$10,225 | \$10,225 | 0% | 38% |
| Nickel price (US\$/t) | \$15,483 | \$13,775 | \$18,460 | \$18,460 | 0% | 34% |

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Key takeaways

This is a good result, delivering earnings and dividends growth while maintaining strong margins of ~36% (EBITDA margin) and ~27% (NPAT margin) in a rising cost environment. Other key takeaways from the result included:

- NIC's production and earnings growth outlook remains strong. First production commenced at the Angel Nickel project (ANI) post period-end (6 months ahead of schedule) and is expected to ramp up to full production by Q4CY22. The Oracle Nickel Project (ONI) is on track for commissioning in 1QCY23. We anticipate this project may be also delivered ahead of schedule;

- Production of nickel matte from NIC's RKEF lines is expected in 2HCY22. This will provide exposure to LME nickel pricing and the lithium-ion battery segment of the nickel market. On the conference call, management commentary indicated payabilities of ~90% of LME nickel prices may be achievable. In our view, the optionality to participate in both markets at competitive payable rates is an emerging strategic strength for NIC; and
- Limonite sales to High-Pressure-Acid-Leach (HPAL) nickel producers at the IMKIP are expected to increase this year and lift the EBITDA contribution from NIC's 80%-owned Hengjaya Mine.

Changes to our forecasts

Beyond updating our forecasts for the CY21 financial result, we have made the following changes to our modelled assumptions:

- Increased our forecast corporate and administration costs, reflecting the actual expenditure levels for CY21;
- Updated our calculation for withholding tax payments, which commenced earlier than we had anticipated; and
- Rolled our model forward and updated for NIC's current capital structure.

We have made no changes to our operational assumptions, commodity price or exchange rate forecasts. The net impacts are summarised in the forecast changes table below:

Table 2 - Changes to our CY forecasts

| Year end 31 December | Previous | | | New | | | Change | | |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--------|--------|--------|
| | Dec-22 | Dec-23 | Dec-24 | Dec-22 | Dec-23 | Dec-24 | Dec-22 | Dec-23 | Dec-24 |
| Prices & currency | | | | | | | | | |
| Nickel price (US\$/t) | 19,456 | 18,629 | 18,739 | 19,456 | 18,629 | 18,739 | 0% | 0% | 0% |
| US\$/A\$ | 0.73 | 0.73 | 0.73 | 0.73 | 0.73 | 0.73 | 0% | 0% | 0% |
| Production & costs | | | | | | | | | |
| Ore mined (t) | 2,400,000 | 2,400,000 | 2,400,000 | 2,400,000 | 2,400,000 | 2,400,000 | 0% | 0% | 0% |
| Nickel in ore (t) | 43,200 | 43,200 | 43,200 | 43,200 | 43,200 | 43,200 | 0% | 0% | 0% |
| RKEF NPI production (t) | 517,008 | 789,615 | 904,615 | 517,008 | 789,615 | 904,615 | 0% | 0% | 0% |
| Contained nickel (t) | 66,771 | 100,846 | 114,646 | 66,771 | 100,846 | 114,646 | 0% | 0% | 0% |
| Contained nickel (t, attributable) | 53,417 | 78,457 | 88,117 | 53,417 | 78,457 | 88,117 | 0% | 0% | 0% |
| Cash costs (US\$/t Ni) | 10,700 | 8,674 | 8,858 | 10,700 | 8,674 | 8,858 | 0% | 0% | 0% |
| Earnings & valuation | | | | | | | | | |
| Revenue (consolidated, US\$m) | 1,149 | 1,681 | 1,917 | 1,149 | 1,681 | 1,917 | 0% | 0% | 0% |
| EBITDA (consolidated, US\$m) | 469 | 844 | 920 | 463 | 838 | 914 | -1% | -1% | -1% |
| EBITDA (attributable, US\$m) | 374 | 657 | 707 | 368 | 651 | 701 | -2% | -1% | -1% |
| NPAT (reported, attributable, US\$m) | 279 | 536 | 585 | 255 | 492 | 534 | -9% | -8% | -9% |
| EPS (reported) (Acps) | 14.6 | 26.8 | 29.2 | 13.3 | 24.6 | 26.7 | -9% | -8% | -9% |
| PER (x) | 10.0 | 5.4 | 5.0 | 10.9 | 5.9 | 5.4 | 1.0 | 0.5 | 0.5 |
| EPS growth (%) | 78% | 84% | 9% | 82% | 85% | 9% | 4% | 1% | 0% |
| DPS (Acps) | 6.0 | 10.0 | 11.0 | 6.0 | 10.0 | 11.0 | 0% | 0% | 0% |
| Yield | 4.1% | 6.9% | 7.6% | 4.1% | 6.9% | 7.6% | 0% | 0% | 0% |
| NPV (A\$/sh) | 1.83 | 2.25 | 2.63 | 1.76 | 2.16 | 2.66 | -4% | -4% | 1% |
| Price Target (A\$/sh) | | 1.83 | | | 1.76 | | | -4% | |

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Our EPS forecasts are lowered 9% and 8% for FY22 and FY23 respectively on a combination of higher corporate and administration costs and the updated withholding tax payments. We also make allowance for slightly higher financing expenses, which include the amortisation of bond issuance costs. We have retained our dividend forecasts. We continue to forecast aggressive EPS growth of 82% and 85% for FY22 and FY23, on what we view as conservative production forecasts.

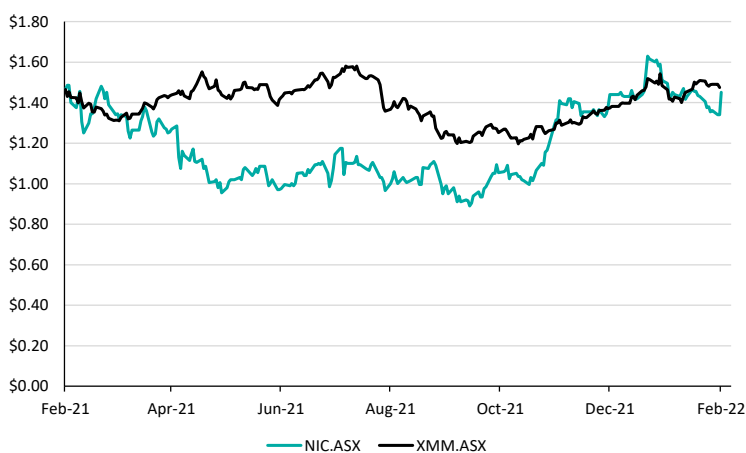
Upcoming catalysts

Upcoming catalysts for NIC include:

- Updates on Nickel Pig Iron (NPI) pricing and the effective Ni payability, which we believe the market will continue to consider as a measure of NIC's nickel price exposure;
- Further updates on the production ramp-up progress of ANI, in which NIC holds an 80% interest. We anticipate full production in the December quarter 2022;
- Further updates on the construction of ONI, comprising 4 next-generation RKEF lines being developed within the IMIP. Commissioning is to commence in 1QCY23;
- Progress updates for the Hengjaya Mine, where a major production expansion is complete. We will be looking for costs to track lower, towards ~US\$20/t and for the first commercial limonite nickel ore sales in 1QCY22;
- The release of the March 2022 quarterly production and cost report, expected in late April 2022;
- Exploration and development updates on the Siduarsa Nickel-Cobalt project in Papua province, Indonesia, in which NIC has recently acquired a 100% interest; and
- Updates on the ownership levels of the 80%-owned Hengjaya Mine, which is subject to Indonesia's compulsory divestment laws.

NIC vs the ASX Metals and Mining Index

Figure 1 - NIC relative share price performance vs ASX Metals and Mining Index (XMM)



SOURCE: IRESS

Nickel Mines Limited (NIC)

Company description: fully integrated NPI producer

Nickel Mines Limited ('Nickel Mines' or 'NIC') was formed in 2007 and listed on the ASX in 2018. Its operations are focused in Central Sulawesi, Indonesia, where it holds an 80% interest four Rotary Kiln Electric Furnace (RKEF) NPI production lines (the two Hengjaya lines and the two Ranger lines) with Shanghai Decent Investments (SDI) a subsidiary of Tsingshan Group, the world's largest stainless steel producer. The RKEF lines are located in an existing, fully integrated stainless steel production facility, the Indonesian Morowali Industrial Park (IMIP).

First production from the Hengjaya Lines was achieved on 31 January 2019 and the Ranger Lines commenced production during the December quarter 2019. Both projects have since achieved steady state production of ~20ktpa contained Ni in NPI, exceeding nameplate production of ~16ktpa each at lower than planned operating costs.

NIC has also executed binding agreements to acquire an 80% interest in the Angel Nickel Project comprising four new generation RKEF NPI production lines currently in production ramp up production within the Indonesia Weda Bay Industrial Park (IWIP) on Halmahera Island in Indonesia and a 70% interest in the Oracle Nickel Project, comprising four new generation RKEF NPI production lines currently under construction within the IMIP.

NIC also holds an 80% interest in Hengjaya Mine ('HM'), a high-grade, long-life nickel laterite deposit, in close proximity to the IMIP. The HM produces Direct Shipping Ore (DSO), the bulk of which is sold into the IMIP facility.

Investment thesis – Buy, TP\$1.76/sh (from \$1.83/sh)

Our EPS forecasts are lowered 9% and 8% for FY22 and FY23 respectively on a combination of higher corporate and administration costs and the updated withholding tax payments. We continue to forecast aggressive EPS growth of 82% and 85% for FY22 and FY23 and we retain our Buy recommendation.

Valuation: \$1.76/sh

Our 12-month forward NIC valuation incorporates DCF models of its attributable interests in the Hengjaya laterite nickel ore mine (HM), an 80% interest in the two Hengjaya Nickel RKEF lines and an 80% interest in the two Ranger Nickel RKEF lines.

We have constructed a discounted cash flow (DCF) model for NIC's attributable interest in these RKEF lines that are in production at Tsingshan's IMIP facility and a DCF calculation for NIC's current 80% interest (declining to 49% in 2028) in the Hengjaya laterite nickel ore mine.

We also include a risk-adjusted, NPV-based valuation for NIC's 80% interest in the Angel Nickel Industry (ANI) project, its 70% interest in the Oracle Nickel Project (ONI) and a notional value for other exploration and development projects, an estimate of corporate overhead costs and NIC's last reported net cash position. Our valuation is calculated on a fully diluted basis. Following the latest update, our valuation stands at \$1.76/sh.

Risks

Key risks to our investment case include (but are not limited to):

- **Funding and capital management risks:** Funding and capital management risks can include access to debt and equity finance, maintaining covenants on debt finance, managing dividend payments and managing debt repayments. Exploration and development companies with no sales revenues are reliant on access to equity markets and debt financing to fund the advancement and development of their projects.
- **Operating and development risks:** Mining companies' assets are subject to risks associated with their operation and development. Risks for each company can be heightened depending on method of operation (e.g. underground versus open pit mining) or whether it is a single mine company. Development of mining assets may be subject to receiving permits, approvals timelines or weather events, causing delays to commissioning and commercial production.
- **COVID-19 risks:** Mining companies' rely on freedom of movement of workforces, functioning transport routes, reliable logistics services including road, rail, aviation and ports in order to maintain operations and get their products to market. They also rely on liquid, functioning markets to sell their products. Measures being put in place to combat the COVID-19 pandemic are posing risks to these conditions.
- **Operating and capital cost fluctuations:** The cost and availability of exploration, development and mining inputs can fluctuate widely and cause significant differences between planned and actual operating and capital costs. Key operating costs are linked to energy and labour costs as well as access to, and availability of, technical skills, operating equipment and consumables.
- **Commodity price and exchange rate fluctuations:** The future earnings and valuations of exploration, development and producing Resources companies are subject to fluctuations in underlying commodity prices and foreign currency exchange rates.
- **Resource growth and mine life extensions:** The viability of future operations and the earnings forecasts and valuations reliant upon them may depend upon resource and reserve growth to extend mine lives, which is in turn dependent upon exploration success, of which there are no guarantees.
- **Regulatory changes risks:** Changes to the regulation of infrastructure and taxation (among other things) can impact the earnings and valuation of mining companies. NIC's assets are located in Sulawesi, Indonesia, which has in the past implemented regulatory changes related to mining project ownership, fiscal terms and mineral export requirements.
- **Sovereign risks:** Mining companies' assets are subject to the sovereign risks of the jurisdiction within which they are operating. NIC's assets are in Indonesia, a G20 country with one of the largest economies in SE Asia. Its sovereign debt is rated investment grade by the major ratings agencies.
- **Corporate/M&A risks:** Risks associated with M&A activity including differences between the entity's and the market's perception of value associated with completed transactions. NIC is the junior partner co-investing in production assets with a large, privately owned Chinese company. The strength and cohesiveness of this relationship over the long term has the potential to both add and reduce value to the partnership. One of the key mitigating factors in this respect has been the investment of a combined US\$50m by SDI and Wanlu Investments (US\$26m and US\$24m respectively) into NIC equity.

Recommendation structure

Buy: Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

Hold: Expect total return between -5% and 15% on a 12 month view

Sell: Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

Such investments may carry an exceptionally high level of capital risk and volatility of returns.

Research Team

| Staff Member | Title/Sector | Phone | @bellpotter.com.au |
|-------------------|------------------------------|---------------|--------------------|
| Chris Savage | Head of Research/Industrials | 612 8224 2835 | csavage |
| Analysts | | | |
| TS Lim | Banks | 612 8224 2810 | tslim |
| John Hester | Healthcare | 612 8224 2871 | jhester |
| Anubhav Saxena | Healthcare | 612 8224 2846 | asaxena |
| Tara Speranza | Healthcare | 612 8224 2815 | tsperanza |
| Marcus Barnard | Industrials | 618 9326 7673 | mbarnard |
| Sam Brandwood | Industrials | 612 8224 2850 | sbrandwood |
| James Filius | Industrials | 613 9235 1612 | jfilius |
| Sam Haddad | Industrials | 612 8224 2819 | shaddad |
| Olivia Hagglund | Industrials | 612 8224 2813 | ohagglund |
| Hamish Murray | Industrials | 613 9235 1813 | hmurray |
| Jonathan Snape | Industrials | 613 9235 1601 | jsnape |
| David Coates | Resources | 612 8224 2887 | dcoates |
| Stuart Howe | Resources | 613 9235 1856 | showe |
| Brad Watson | Resources | 618 9326 7672 | bwatson |
| Regan Burrows | Resources | 618 9326 7677 | rburrows |
| Joseph House | Resources | 613 9235 1624 | jhouse |
| Associates | | | |
| Michael Ardrey | Associate Analyst | 613 9256 8782 | mardney |
| Daniel Laing | Associate Analyst | 612 8224 2886 | dlaing |

Bell Potter Securities Limited
 ABN 25 006 390 772
 Level 29, 101 Collins Street
 Melbourne, Victoria, 3000
Telephone +61 3 9256 8700
www.bellpotter.com.au

Bell Potter Securities (HK) Limited
 Room 1701, 17/F
 Prosperity Tower, 39 Queens Road
 Central, Hong Kong, 0000
Telephone +852 3750 8400

Bell Potter Securities (US) LLC
 Floor 39
 444 Madison Avenue, New York
 NY 10022, U.S.A
Telephone +1 917 819 1410

Bell Potter Securities (UK) Limited
 16 Berkeley Street
 London, England
 W1J 8DZ, United Kingdom
Telephone +44 7734 2929

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