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# NICKEL INDUSTRIES LIMITED (NIC)

## Don't miss the next 40%

RECOMMENDATION (unchanged)

**BUY**

\*See key risks on Page 5.

PRICE

**A\$1.035**

TARGET (12 MONTHS)

**A\$1.450** (unchanged)

**Expected return**

Capital growth	<b>40.1%</b>
Dividend yield	<b>1.9%</b>
Total expected return	<b>42.0%</b>

**Sector**

Diversified Metals & Mining

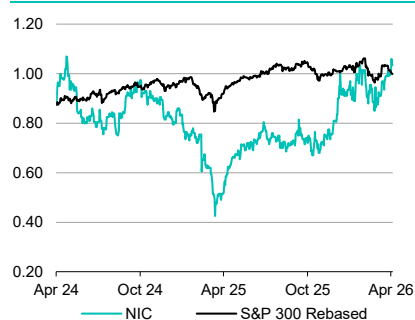
**Capital structure & trading data**

Enterprise value	<b>\$5,476m</b>
Market cap	<b>\$4,494m</b>
Issued capital	<b>4,342m</b>
Free float	<b>55%</b>
Avg. daily val. (52wk)	<b>\$10.3m</b>
12 month price range	<b>A\$0.54-1.10</b>

**Price performance**

	(1m)	(3m)	(12m)
Price (A\$)	0.88	0.92	0.57
Absolute (%)	18.3	13.1	83.2
Rel market (%)	15.8	15.7	76.5

**Share price (A\$/sh) vs. XKO**



Source: IRESS

### March quarter 2026

NIC produced 30,264t of contained Ni in NPI (BPe 31,060t), with 24,211t attributable (BPe 24,848t). Cash costs were in-line our forecast at US\$10,453/t Ni (BPe US\$10,432/t) but 4% higher QoQ on lower nickel grades and higher electricity costs. Attributable production from the HNC HPAL plant was 2,153t (BPe 2,167t), continuing to operate above nameplate capacity. HPAL costs of US\$10,182/t were up 22% QoQ but 10% below our forecast, where we had made conservative allowances for higher sulphur and ore costs. The Hengjaya Mine rebounded strongly, with ore sales of 3.0Mt (vs BPe 2.9Mt), recovering from the permit delays of the December quarter.

NIC reported consolidated EBITDA of US\$135.6m (vs BPe US\$116.3m and up 164% QoQ), comprising US\$85.8m from RKEF operations, US\$29.0m from the HM and US\$20.7m from the HNC HPAL plant. NIC ended the quarter with cash and equivalents of US\$212m (from US\$361m QoQ) after making the final US\$46m payment for the ENC HPAL, paying accrued mine standby costs and working capital builds on ore stockpiles ahead of mining restrictions at upstream operations.

### Nickel price leverage on show, HPAL to come

Our key takeaway is the nickel price leverage demonstrated with this result. RKEF operations stood out, where EBITDA was up 145% from US\$35m to US\$86m, driven almost entirely by NPI pricing (up 19%) rather than volume (down 4%). HNI and RNI, which were loss-making in December, both turned profitable in March. HPAL margins lifted, with EBITDA per tonne up 20% on a 15% increase in price and after a 22% QoQ cost increase. Combined with the re-start at Hengjaya, NIC delivered its best quarter of earnings since December 2023. It also highlights the earnings growth power of HPAL, where production is lifting from ~8.5kt in CY25 to 19kt in CY26 and to 46kt in CY27. At current EBITDA margins of US\$10,000/t that implies ~US\$380m of attributable EBITDA growth from HPAL alone (vs CY25 EBITDA attr. US\$217m).

### Investment thesis: TP \$1.45 (unchanged)

EPS changes in this report are: CY26: -14%; CY27: -1%; CY28: +3% on trimmed production, higher costs and a higher AUD:USD exchange rate. NIC offers nickel price leverage and diversified margin exposure across an integrated value chain. Retain Buy, our \$1.45/sh Target Price is unchanged.

### Earnings estimates

Year ending 31 December	2025a	2026e	2027e	2028e
Sales (US\$m)	1,649	2,035	2,918	3,099
EBITDA (US\$m)	238	604	972	1,079
Attributable NPAT (reported) (US\$m)	(57)	226	563	674
Attributable NPAT (reported) (A\$m)	(88)	314	793	963
EPS (adjusted) (A¢ps)	(1.8)	7.2	18.3	22.2
EPS growth (%)	nm	nm	152%	21%
PER (x)	nm	14.3	5.7	4.7
FCF Yield (%)	5%	12%	23%	28%
EV/EBITDA (x)	16.4	6.5	4.0	3.6
Dividend (A¢ps)	-	2.0	10.0	12.0
Yield (%)	0.0%	1.9%	9.7%	11.6%
Franking (%)	0%	0%	0%	0%

Source: Bell Potter Securities estimates

## Don't miss the next 40%

NIC released its March 2026 quarter report, announcing production and costs from its Rotary Kiln Electric Furnace (RKEF) operations, producing Nickel Pig Iron (NPI); its Hengjaya Mine (HM), producing laterite nickel ore and its 10% interest in the Huayue Nickel Cobalt (HNC) HPAL (High Pressure Acid Leach) project which is currently producing ~80ktpa nickel in Mixed Hydroxide Precipitate (MHP, 100% basis). All assets are in Indonesia.

Key metrics from the March 2026 quarter are summarised below:

Figure 1: NIC quarterly production summary

	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26	Mar-26	Variance	Variance
	Actual	Actual	Actual	Actual	Actual	Bpe	% qoq	% Bpe
<b>RKEF nickel production</b>								
Contained nickel (t)	31,793	30,463	31,148	31,562	30,264	31,060	-4%	-3%
Contained nickel (t, attributable)	25,434	24,370	24,918	25,250	24,211	24,848	-4%	-3%
Cash Cost (US\$/t Ni)	\$9,896	\$10,348	\$9,846	\$10,088	\$10,453	\$10,432	4%	0%
<b>HPAL nickel production</b>								
Contained nickel (t, attributable)	2,118	2,075	2,166	2,144	2,153	2,967	0%	-27%
Cash Cost (US\$/t Ni, BPe)	7,197	\$7,881	\$7,610	\$8,371	\$10,182	\$11,306	22%	-10%
<b>Hengjaya Mine</b>								
Ore sales (t)	2,840,966	3,021,678	3,094,230	945,631	3,042,663	2,900,000	222%	5%
Mine OPEX (US\$/t)	\$11.70	\$12.50	\$14.60	\$40.40	\$15.70	\$13.00	-61%	21%
Avg price received (US\$/t)	\$22.60	\$26.20	\$25.23	\$24.60	\$25.21	\$28.69	2%	-12%

Source: Company data and Bell Potter Securities estimates

## Refinancing sends positive signal with better terms

Subsequent to quarter end, NIC executed a US\$450m unsecured syndicated loan facility to refinance US\$398m of existing bank loans. The new facility provides lower interest costs, more lenient leverage covenants, reduced amortisation payments and extends maturities. Post-refinancing net debt is approximately US\$994m.

Beyond providing greater balance sheet flexibility over the short and medium term, the debt is unsecured and charges a lower coupon than the facilities it replaces. We view this as a further endorsement of NIC's business model and assets.

The new loans are also structured to incentivise de-leveraging, which we view as positive. With the ENC HPAL plant and the HM mining operations ramping up, we expect NIC to prioritise balance sheet de-leveraging through 2026 and 2027 – likely also viewed positively by the market.

## Customer diversification and pricing premium

NIC is also preparing to register ENC's nickel cathodes on both the London Metal Exchange and Shanghai Futures Exchange post ramp-up. This would improve product liquidity, add a pricing premium and broaden NIC's customer base.

Sphere Corp's acquisition of a 10% interest in ENC at a US\$2.4b project valuation is a significant milestone. As one of only five key accredited suppliers to SpaceX, it is a strong endorsement of the quality of the ENC nickel cathode, its traceability, and is the first offtake agreement for ENC material into Western markets.

## Changes to our forecasts

Beyond updating for the March quarter 2026 production and cost report, we make the following changes to our modelled assumptions:

- Make allowances for higher operating costs across NIC's operations, particularly at the HPAL operations, where higher sulphur costs are feeding into higher acid costs, a major consumable;
- Pushed back our ramp-up schedule for the ENC HPAL plant, reflecting a later ramp-up than we had previously forecast;
- Updated for NIC's debt restructure, which has extended the maturities of its debt stack, lowered interest rates and reduced quarterly amortisation payments;
- Updated for our latest nickel price forecasts, which includes a 4% increase for CY26, offset by a higher exchange rate; and
- Update for NIC's latest net cash position and capital structure and roll our model forward.

These changes result in a 7% cut to our forecast CY26 EBITDA (attr.) and 14% cut to EPS (Ac). The changes have no impact on our (rounded) NPV-based target price, which remains \$1.45/sh.

Our updated forecasts are summarised in the table below:

**Figure 2: Changes to our earnings estimates**

Year ending 30 June	Previous			New			Change		
	2026e	2027e	2028e	2026e	2027e	2028e	2026e	2027e	2028e
<b>Prices &amp; currency</b>									
Nickel price (US\$/t)	16,755	20,393	21,584	17,455	20,393	21,584	4%	0%	0%
US\$/A\$	0.67	0.69	0.70	0.72	0.71	0.70	7%	3%	0%
<b>Production &amp; costs</b>									
Ore mined (Mt)	14,300	17,200	17,200	14,543	17,200	17,200	2%	0%	0%
RKEF nickel (t, attributable)	107,476	112,628	112,628	106,971	112,628	112,628	0%	0%	0%
Cash costs (US\$/t Ni)	10,587	11,755	12,154	10,665	11,755	12,154	1%	0%	0%
HPAL nickel (t, attributable)	31,717	46,062	46,062	19,095	46,853	46,853	-40%	2%	2%
Cash costs (US\$/t Ni)	9,934	8,586	9,331	10,985	8,586	9,331	11%	0%	0%
<b>Earnings &amp; valuation</b>									
Revenue (consolidated, US\$m)	2,203	2,902	3,082	2,035	2,918	3,099	-8%	1%	1%
EBITDA (consolidated, US\$m)	637	966	1,072	604	972	1,079	-5%	1%	1%
EBITDA (attributable, US\$m)	534	842	933	494	848	940	-7%	1%	1%
<b>NPAT (consolidated, US\$m)</b>	314	641	757	302	653	779	-4%	2%	3%
NPAT (attributable, US\$m)	246	551	652	226	563	674	-8%	2%	3%
EPS (reported) (Acps)	8.4	18.4	21.4	7.2	18.3	22.2	-14%	-1%	3%
PER (x)	16.6	4.3	4.1	14.3	5.7	4.7	(2.3)	1.4	0.6
EPS growth (%)	nm	118%	17%	nm	152%	21%	nm	35%	5%
DPS (Acps)	4.0	10.0	11.0	2.0	10.0	12.0	-50%	0%	9%
Yield	5.3%	13.2%	13.2%	1.9%	9.7%	11.6%	-3%	-4%	-2%
NPV (A\$/sh)	1.30	1.44	1.61	1.35	1.44	1.61	4%	0%	0%
<b>Price Target (\$/sh)</b>		1.45			1.45			0%	

Source: Bell Potter Securities

## Upcoming catalysts

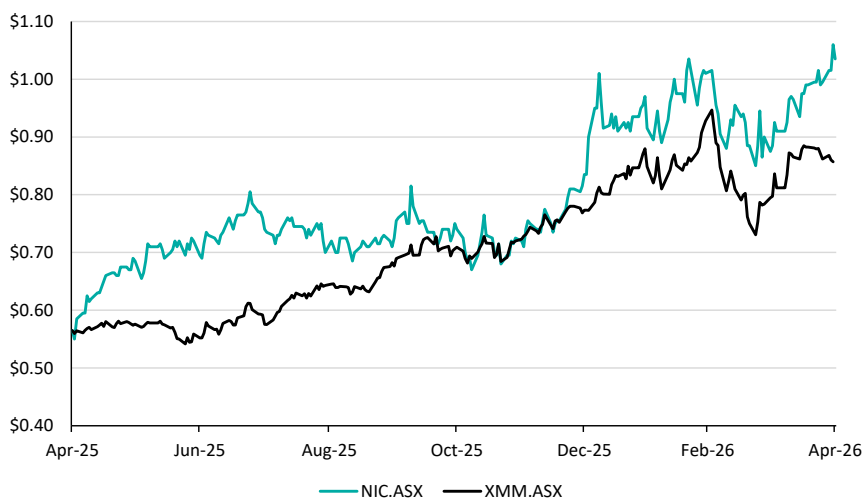
Upcoming catalysts for NIC include:

- Construction of the ENC HPAL plant, which is progressing towards commissioning in mid-CY26. Targeted to reach nameplate production by end October 2026;
- Increase in NIC’s ore sales volume permit (RKAB) from the recently approved 14.3Mtpa to 19Mtpa in CY27, to allow full ramp-up of the Hengjaya Mine;
- Sampala Project feasibility study and approval anticipated in the June quarter 2026, enabling the establishment of a new mining business unit;
- Release of NIC’s June 2026 quarter production and cost report, expected in late July 2026;
- Registration of ENC HPAL nickel cathode on the London Metal Exchange and Shanghai Futures Exchange, improving pricing and customer diversity; and
- Balance sheet de-leveraging as ENC HPAL ramps up, following NIC’s debt re-financing on more favourable terms post quarter-end.

## Share price performance vs ASX Mining Index

Relative performance chart below:

**Figure 3: NIC relative share price performance vs XMM**



Source: IRESS, Bell Potter Securities

# Nickel Industries Limited (NIC)

## BUSINESS OVERVIEW

Nickel Industries Limited (NIC) was formed in 2007 and listed on the ASX in 2018 as Nickel Mines Ltd. It is a vertically integrated nickel producer with production assets spanning nickel ore mining, Nickel Pig Iron (NPI) production and nickel Mixed Hydroxide Precipitate (MHP) production. This is via several Rotary Kiln Electric Furnace (RKEF) processing lines across two Industrial Parks (the IMIP and IWIP) in Indonesia. It also has a 10% interest in the Huayue Nickel Cobalt (HNC) High Pressure Acid Leach (HPAL) project which is in production and a 46% interest in the Excelsior Nickel Cobalt (ENC) HPAL project which will commence production in 2026.

## VALUATION METHOD

Our 12-month forward equity valuation for NIC incorporates DCF models of its attributable interests in the Hengjaya laterite nickel ore mine (HM), its 80% interests in the Hengjaya, Ranger, Angel and Oracle Nickel Rotary Kiln Electric Furnace (RKEF) lines. We also include an NPV-based valuation for NIC's 10% interest in the HNC HPAL plant and a risk-adjusted NPV-based valuation for the ENC HPAL plant, which is currently under construction and in which NIC will hold a 46% interest. We also include a notional value for other exploration and development projects, an estimate of corporate overhead costs and NIC's last reported net cash position. Our valuation is calculated on a fully diluted basis.

## RISKS

Risks to an investment in NIC include but are not limited to:

**Funding and capital management risks:** Funding and capital management risks can include access to debt and equity finance, maintaining covenants on debt finance, managing dividend payments and managing debt repayments. Exploration and development companies with no sales revenues are reliant on access to equity markets and debt financing to fund the advancement and development of their projects.

**Operating and development risks:** Mining companies' assets are subject to risks associated with their operation and development. Risks for each company can be heightened depending on method of operation (e.g. underground versus open pit mining) or whether it is a single mine company. Development of mining assets may be subject to receiving permits, approvals timelines or weather events, causing delays to commissioning and commercial production.

**Pandemic risks:** Mining companies rely on freedom of movement of workforces, functioning transport routes, reliable logistics services including road, rail, aviation and ports in order to maintain operations and get their products to market. They also rely on liquid, functioning markets to sell their products. Measures that could be put in place to combat a pandemic could pose risks to these conditions.

**Operating and capital cost fluctuations:** The cost and availability of exploration, development and mining inputs can fluctuate widely and cause significant differences between planned and actual operating and capital costs. Key operating costs are linked to energy and labour costs as well as access to, and availability of, technical skills, operating equipment and consumables.

**Commodity price and exchange rate fluctuations:** The future earnings and valuations of exploration, development and producing Resources companies are subject to fluctuations in underlying commodity prices and foreign currency exchange rates.

**Resource growth and mine life extensions:** The viability of future operations and the earnings forecasts and valuations reliant upon them may depend upon resource and reserve growth to extend mine lives, which is in turn dependent upon exploration success, of which there are no guarantees.

**Regulatory changes risks:** Changes to the regulation of infrastructure and taxation (among other things) can impact the earnings and valuation of mining companies.

NIC's assets are located in Sulawesi, Indonesia, which has in the past implemented regulatory changes related to mining project ownership, fiscal terms and mineral export requirements.

**Geopolitical risks:** Mining companies' assets are subject to geopolitical risks, arising from events in, and outside, the jurisdictions they operate in.

**Sovereign risks:** Mining companies' assets are subject to the sovereign risks of the jurisdiction within which they are operating. NIC's assets are in Indonesia, a G20 country with one of the largest economies in SE Asia. Its sovereign debt is rated investment grade by the major ratings agencies.

**Corporate/M&A risks:** Risks associated with M&A activity including differences between the entity's and the market's perception of value associated with completed transactions. NIC is the junior partner co-investing in production assets with a large, privately owned Chinese company. The strength and cohesiveness of this relationship over the long term has the potential to both add and reduce value to the partnership. A mitigating factor in this respect has been the +20% holding in NIC equity.

RECOMMENDATION (unchanged)

PRICE

TARGET (12 MONTHS)

**Buy****A\$1.035****A\$1.450** (unchanged)

Table 1: Financial summary

		30/04/2026					Bell Potter Securities					
		Price					David Coates (dcoates@bellpotter.com.au) +61 2 8224 2887					
		Target price:					\$1.45					
<b>PROFIT AND LOSS</b>												
Year ending 31 Dec.	Unit	2024a	2025a	2026e	2027e	2028e						
Revenue	US\$m	1,744.5	1,649.1	2,034.9	2,918.1	3,099.0						
Expense	US\$m	(1,447.6)	(1,411.2)	(1,431.1)	(1,946.5)	(2,020.4)						
<b>EBITDA</b>	<b>US\$m</b>	<b>296.8</b>	<b>237.9</b>	<b>603.7</b>	<b>971.6</b>	<b>1,078.6</b>						
Depreciation	US\$m	(128.0)	(115.3)	(134.0)	(142.3)	(135.5)						
EBIT	US\$m	168.8	122.6	469.7	829.4	943.0						
Net interest expense	US\$m	(78.5)	(98.7)	(89.2)	(80.0)	(53.8)						
Unrealised gains (Impairments)	US\$m	(236.6)	(8.1)	-	-	-						
Other	US\$m	(27.2)	(22.5)	(34.2)	(35.0)	(43.7)						
<b>PBT</b>	<b>US\$m</b>	<b>(173.5)</b>	<b>(6.7)</b>	<b>346.3</b>	<b>714.4</b>	<b>845.5</b>						
Tax expense	US\$m	(16.3)	(34.5)	(44.5)	(61.5)	(66.4)						
Consolidated profit (loss) for the year	US\$m	(189.8)	(41.2)	301.8	652.9	779.2						
Non-controlling interest	US\$m	(21.2)	15.9	76.0	89.9	105.1						
<b>Attributable NPAT (reported)</b>	<b>US\$m</b>	<b>(168.6)</b>	<b>(57.1)</b>	<b>225.7</b>	<b>563.0</b>	<b>674.1</b>						
NPAT (attributable, underlying)	US\$m	68.0	(49.0)	225.7	563.0	674.1						
<b>CASH FLOW</b>												
Year ending 31 Dec.	Unit	2024a	2025a	2026e	2027e	2028e						
<b>OPERATING CASHFLOW</b>												
Receipts	US\$m	1,805.7	1,682.6	2,039.4	2,785.6	3,071.9						
Payments	US\$m	(1,481.8)	(1,477.3)	(1,386.0)	(1,843.4)	(2,005.7)						
Tax	US\$m	(55.3)	(23.2)	(68.7)	(79.5)	(105.2)						
Net interest	US\$m	14.2	6.4	(89.2)	(80.0)	(53.8)						
Other	US\$m	(1.5)	(0.6)	-	-	-						
<b>Operating cash flow</b>	<b>US\$m</b>	<b>281.4</b>	<b>187.9</b>	<b>495.5</b>	<b>782.7</b>	<b>907.2</b>						
<b>INVESTING CASHFLOW</b>												
Property, plant and equipment	US\$m	(54.2)	(14.0)	(96.9)	(34.8)	(34.8)						
Mine development	US\$m	(3.7)	(2.1)	-	-	-						
Exploration & evaluation	US\$m	(18.4)	(21.9)	-	-	-						
Other	US\$m	(212.6)	(2.1)	-	-	-						
<b>Investing cash flow</b>	<b>US\$m</b>	<b>(288.9)</b>	<b>(40.2)</b>	<b>(96.9)</b>	<b>(34.8)</b>	<b>(34.8)</b>						
Free Cash Flow	US\$m	(7.5)	147.8	398.6	747.9	872.4						
<b>FINANCING CASHFLOW</b>												
Share issues/(buy-backs)	US\$m	-	-	-	-	-						
Debt proceeds	US\$m	454.8	780.9	450.0	-	-						
Debt repayments	US\$m	(252.7)	(627.1)	(461.0)	(290.0)	(388.0)						
Distributions to non-controlling interests	US\$m	(31.4)	(32.7)	-	-	-						
Dividends	US\$m	(142.7)	(17.0)	(62.4)	(308.2)	(364.6)						
Other	US\$m	(91.9)	(134.8)	-	-	-						
<b>Financing cash flow</b>	<b>US\$m</b>	<b>(64.0)</b>	<b>(30.7)</b>	<b>(73.4)</b>	<b>(598.2)</b>	<b>(752.6)</b>						
Change in cash	US\$m	(71.5)	117.0	325.2	149.7	119.8						
<b>BALANCE SHEET</b>												
Year ending 31 Dec.	Unit	2024a	2025a	2026e	2027e	2028e						
<b>ASSETS</b>												
Cash & short term investments	US\$m	222.5	356.8	681.9	831.6	951.4						
Accounts receivable	US\$m	395.1	349.0	344.4	476.9	504.0						
Property, plant & equipment	US\$m	1,572.7	1,484.1	1,447.0	1,339.5	1,238.8						
Mine development expenditure	US\$m	-	-	-	-	-						
Exploration & evaluation	US\$m	56.2	77.4	77.4	77.4	77.4						
Other	US\$m	1,649.8	1,997.2	2,015.3	2,015.3	2,015.3						
<b>Total assets</b>	<b>US\$m</b>	<b>3,896.2</b>	<b>4,264.4</b>	<b>4,565.9</b>	<b>4,740.7</b>	<b>4,786.8</b>						
<b>LIABILITIES</b>												
Accounts payable	US\$m	194.8	241.1	286.2	389.3	404.1						
Income tax payable	US\$m	21.6	16.5	44.5	61.5	66.4						
Borrowings	US\$m	1,054.6	1,226.1	1,215.1	925.1	537.1						
Other	US\$m	77.1	322.2	322.2	322.2	322.2						
<b>Total liabilities</b>	<b>US\$m</b>	<b>1,348.0</b>	<b>1,805.9</b>	<b>1,868.1</b>	<b>1,698.1</b>	<b>1,329.8</b>						
<b>SHAREHOLDER'S EQUITY</b>												
Share capital	US\$m	2,035.2	2,059.4	2,059.4	2,059.4	2,059.4						
Reserves	US\$m	19.1	19.8	19.8	19.8	19.8						
Retained earnings	US\$m	61.7	(36.1)	127.3	382.0	691.5						
<b>Total equity to NIC holders</b>	<b>US\$m</b>	<b>2,116.0</b>	<b>2,043.1</b>	<b>2,206.4</b>	<b>2,461.2</b>	<b>2,770.6</b>						
Non-controlling interest	US\$m	432.2	415.4	491.5	581.4	686.4						
<b>Total equity</b>	<b>US\$m</b>	<b>2,548.2</b>	<b>2,458.5</b>	<b>2,697.9</b>	<b>3,042.5</b>	<b>3,457.0</b>						
Weighted average shares	m	4,286.9	4,334.9	4,340.9	4,340.9	4,340.9						
<b>CAPITAL STRUCTURE</b>												
Shares on issue	m						4,341.9					
Other	m						0.0					
<b>Total shares on issue</b>	<b>m</b>						<b>4,341.9</b>					
Share price	A\$/sh						1.035					
Market capitalisation	A\$m						4,493.9					
Net cash	A\$m						-994.2					
<b>Enterprise value (undiluted)</b>	<b>A\$m</b>						<b>5,488.1</b>					
Options outstanding (m)	m						8.2					
Options (in the money)	m						8.2					
Issued shares (diluted for options)	m						4,350.2					
Market capitalisation (diluted)	A\$m						4,502.4					
Net cash + options	A\$m						-994.2					
<b>Enterprise value (diluted)</b>	<b>A\$m</b>						<b>5,496.6</b>					
<b>MAJOR SHAREHOLDERS</b>												
Shareholder	%						m					
Shanghai Decent (SDI)							21.7%					
PT United Tractors (conditional placement)							19.7%					
L1 Capital							10.4%					
BlackRock Investment Management							5.0%					
Tanito Group (PT Karunia)							4.3%					

Source: Bell Potter Securities estimates

**RECOMMENDATION  
STRUCTURE**

<b>BUY</b>	Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.
<b>HOLD</b>	Expect total return between -5% and 15% on a 12 month view.
<b>SELL</b>	Expect <-5% total return on a 12 month view.

**RESEARCH TEAM**

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